

Designation and Roles of officers (up to DGM Level) in BSNL CO and Reporting Structure of CGMs of Non Territorial Circles

		Director (Enterprise & Wholesale) Unit				
Sr. No	Name	Current Designation	New Designation	Unit	Principal Roles	Reporting officer
1	S K Seth	GM (Commercial)	GM (Business strategy & Planning)	Enterprise & Wholesale	Business strategy & Planning, NLD/ILD Wholesale	Director (Enterprise & Wholesale)
2	Devendra Yadav	DGM (Commercial)	DGM (Business strategy)	Enterprise & Wholesale	Business strategy, MIS	GM (Business strategy & Planning)
3	Jaswant Dabi	DGM (ILD-I)	DGM (NLD/ILD - wholesale)	Enterprise & Wholesale	NLD/ILD - wholesale	GM (Business strategy & Planning)
4	Premjit Lal	DGM (BBD-1)	DGM (Solutions) - I	Enterprise & Wholesale	Solutions - Voice/Data, Managed services	GM (Business strategy & Planning)
5	Sidh Kumar	DGM (EB)	DGM (Solutions)-II	Enterprise & Wholesale	Solutions - BFSI, Govt	GM (Business strategy & Planning)
6	Sunil Kumar	GM (EB)	GM (Platinum Accts - BFSI, Govt. Segment)	Enterprise & Wholesale	Platinum Accts - BFSI, Govt	Director (Enterprise & Wholesale)
7	Anoop Kumar	GM (BD)	GM (Platinum Accts - IT & Svs Segment)	Enterprise & Wholesale	Platinum Accts - IT & Svs & MFG	Director (Enterprise & Wholesale)
8	J M Suri	GM (ILD)	GM (ILD)	Enterprise & Wholesale	ILD	Director (Enterprise & Wholesale)
9	Rakesh Kumar	DGM (ILD-II)	DGM (ILD)	Enterprise & Wholesale	ILD	GM (ILD)
10	S C Ahluwalia	GM (Mktg)	GM (Mktg)	Enterprise & Wholesale	Marketing	Director (Enterprise & Wholesale)
11	A K Rawat	DGM (Marketing)	DGM (Mktg)	Enterprise & Wholesale	Marketing	GM (Mktg)
12	S K Sinha	DGM (PR)	DGM (PR) - I	Enterprise & Wholesale	PR	GM (Mktg)
13	KCGK Pillai*	GM (PF)	GM (T&C and Revenue Mgmt)	Enterprise & Wholesale	T&C and Revenue Mgmt	Director (Enterprise & Wholesale)
14	Premakrishnamachari	DGM(T&C-II)	DGM (T&C and Revenue Mgmt)	Enterprise & Wholesale	T&C and Revenue Mgmt	GM (T&C and Revenue Mgmt)
15	K Sudhakar	GM (CN)	GM (Core NW planning)	Enterprise & Wholesale	Core NW planning	Director (Enterprise & Wholesale)
16	A S Sukumaran	DGM (OF-I)	DGM (Core NW planning) OF-I	Enterprise & Wholesale	Core NW planning - optical fiber	GM (Core NW planning)
17	R R Yadava	DGM (OF-II)	DGM (Core NW planning) OF-II	Enterprise & Wholesale	Core NW planning - optical fiber-	GM (Core NW planning)
18	Arun Kumar	DGM (R)	DGM (Core NW planning) - R	Enterprise & Wholesale	Core NW planning - radio	GM (Core NW planning)
19	Sampath Kumar	GM (NW)	GM (Core NW Ops)	Enterprise & Wholesale	Core NW Ops	Director (Enterprise & Wholesale)
20	Anima Roy	DGM (NL)	DGM (Core NW Ops) - optical fiber	Enterprise & Wholesale	Core NW Ops - optical fibre	GM (Core NW Ops)
21	Vivek Srivastav	DGM (Data Comm)	DGM (Core NW Ops) - Other Media	Enterprise & Wholesale	Core NW Ops - Other Media	GM (Core NW Ops)
Non - territorial circle CGMs						
22	Sunil Sharma	CGM (Project circle - North)	CGM (Project circle - North)	Enterprise & Wholesale	Project circle - North	Director (Enterprise & Wholesale)
23	S Maity	CGM (Project circle - East)	CGM (Project circle - East)	Enterprise & Wholesale	Project circle - East	Director (Enterprise & Wholesale)
24	K P Kumar	CGM (Project circle - West)	CGM (Project circle - West)	Enterprise & Wholesale	Project circle - West	Director (Enterprise & Wholesale)
25	P R Ananthan	CGM (Project circle - South)	CGM (Project circle - South)	Enterprise & Wholesale	Project circle - South	Director (Enterprise & Wholesale)
26	A K Tondon	CGM (NETF)	CGM (NETF)	Enterprise & Wholesale	NETF	Director (Enterprise & Wholesale)
27	Ram Kumar	CGM (Mtce region - North)	CGM (Mtce region - North)	Enterprise & Wholesale	Mtce region - North	Director (Enterprise & Wholesale)
28	S Maity	CGM (Mtce region - East)	CGM (Mtce region - East)	Enterprise & Wholesale	Mtce region - East	Director (Enterprise & Wholesale)
29	J K Roy	CGM (Mtce region - West)	CGM (Mtce region - West)	Enterprise & Wholesale	Mtce region - West	Director (Enterprise & Wholesale)
30	Raghavan	CGM (Mtce region - South)	CGM (Mtce region - South)	Enterprise & Wholesale	Mtce region - South	Director (Enterprise & Wholesale)

* In addition, the officer will continue to look after PF function under finance unit till further orders